



# TRANSFORMING A TRADITIONAL STAKEHOLDER MEETING

**Check in Code: 4KXT**

ALLISON KOCH, CAREER TECH SUPERVISOR, OHIO HI-POINT

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BEN VOLRATH, PRESIDENT  
LOGAN COUNTY CHAMBER OF COMMERCE

***EMPOWERING STUDENTS, INSPIRING SUCCESS***

# TODAY WE WILL DISCUSS

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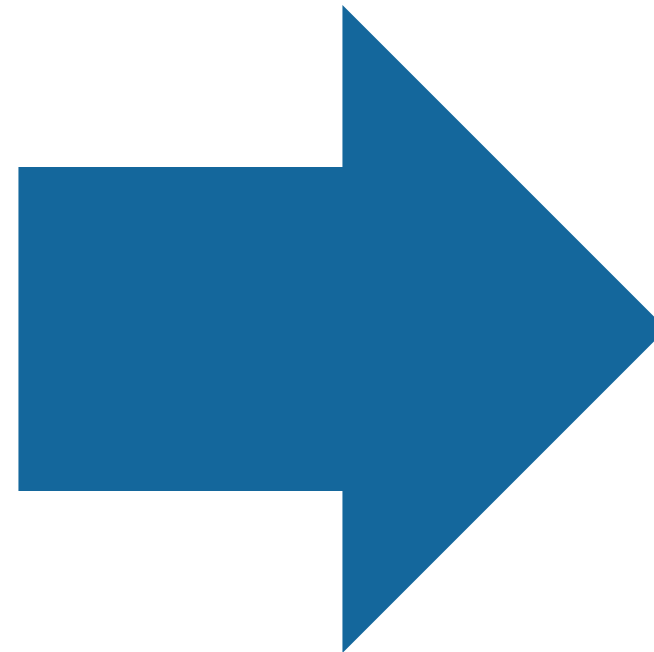
1. Reason for changing our structure of stakeholder meetings
2. Logistics and preparation
3. Benefits and gains
4. Next steps
5. Value of local partnership



# WHAT LED TO THE CHANGE?

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- Attendance struggle
- Bridge Work-Based Learning program to advisory committees
  - Advisory Members offering opportunities to students
- Sit and get for advisory members



**Professional  
Development Day  
for Businesses!**

# PREPARATION

- List of contacts
  - Work-Based Learning Coordinators
  - Teachers/Staff
  - Administration
- Invite sent out one month prior to event with reminders
  - Teachers connected with advisory members
  - WBL coordinators connected with partners
  - RSVP to superintendent's administrative assistant
  - Reminders of event
- Slide deck development
  - WBL Coordinators assisted
- Business Panel
  - Identify panel speakers & panel questions
- Post-event survey



The flyer features a blue header with a hexagonal logo on the left and the text "OHIO HI-POINT Career Center" on the right. Below the header, the text "YOU'RE INVITED!" is prominently displayed in a large, bold, blue font. Underneath, it says "JOIN US FOR A MORNING OF COLLABORATION AND PARTNERSHIP BUILDING". A paragraph follows: "Ohio Hi-Point Career Center invites you to connect, collaborate, and strengthen partnerships that support workforce development and student success." The "EVENT DETAILS:" section lists the date as "FRIDAY, OCTOBER 17, 2025", the time as "9:00-11:00 A.M.", and the location as "OHIO HI-POINT CAREER CENTER, 2280 STATE ROUTE 540, BELLEFONTAINE, OH 43311". A note mentions a light breakfast and a brief presentation before industry-specific meetings. The "Topics of Discussion:" list includes creating impactful learning opportunities, identifying skill gaps, leveraging internships, exploring industry changes, developing new partnerships, and sharing feedback. The "RSVP:" section asks for confirmation by emailing [bhensel@ohiohipoint.com](mailto:bhensel@ohiohipoint.com) and expresses anticipation for collaboration. The flyer is decorated with blue wavy lines at the top and bottom, and dotted patterns on the sides.

 **OHIO HI-POINT**  
Career Center

## YOU'RE INVITED!

JOIN US FOR A MORNING OF COLLABORATION AND PARTNERSHIP BUILDING

Ohio Hi-Point Career Center invites you to connect, collaborate, and strengthen partnerships that support workforce development and student success.

**EVENT DETAILS:**  
**FRIDAY, OCTOBER 17, 2025**  
**9:00-11:00 A.M.**  
**OHIO HI-POINT CAREER CENTER**  
**2280 STATE ROUTE 540**  
**BELLEFONTAINE, OH 43311**

Enjoy a light breakfast and a brief presentation before breaking into industry-specific meetings.

**Topics of Discussion:**

- Creating impactful learning opportunities
- Identifying and addressing skill gaps
- Leveraging student internships
- Exploring industry changes and needs
- Developing new partnerships
- Sharing valuable feedback

**RSVP:**  
Please let us know if you can attend by emailing [bhensel@ohiohipoint.com](mailto:bhensel@ohiohipoint.com).  
We look forward to collaborating with you!

# LOGISTICS

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- Same day as district wide PD day for all teachers/staff
  - Breakfast
  - Greeter
    - Sign-in Sheet
    - Name Tags
  - Signage and map
  - Branded Materials
    - Brochure
    - Summary of highlights
    - WBL Coordinators contact information
  - WIFI
- 



# PRESENTATION (PD FOR BUSINESSES)

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- Ohio Hi-Point 101
  - Programs
  - Footprint
- Partner opportunities
- WBL Placement Types
- Panel
- Feedback survey
  - Leave with: How can we partner together?



# PANEL

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- Chamber of Commerce
  - Benefit of investing in students
- Work Based Learning Partner
  - Examples of successful placements
- Instructor partnership
  - Benefit of instructor lease model
- Former work based learning student
  - Benefit of participating in program



# ADVISORY MEETINGS

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- District wide advisory meetings
- Conversing with teachers immediately after their PD
  - How can we partner together?
  - How can my company/business help students/programs?
  - What are our next steps?
- Building networks with CT teachers
- Identifying new opportunities for student/classroom experiences
- Including state support



# GAINS

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- Build advisory committees
- Meaningful and purposeful conversations
- Increase knowledge of CT to business partners
- Increase multiple levels of support
- Suggestions on how OHP can support students in preparing for various industries



# NEXT STEPS

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- RSVP process
- Differentiated presentations
  - Returning partners
  - New partners
- Parking directional signage
- Identifying additional supports
- Innovation in presentation/advisory committee meetings
- Monthly lunch and learns



# PARTNER WITH YOUR LOCAL CHAMBER OF COMMERCE

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- Key hub for workforce programs.
- Collaborate to connect with local businesses
- Show employers the value of early career introductions for students
- Cooperate to spread this message effectively
- Join your local Business Advisory Committee



# A.S.P.I.R.E. CHAMPIONS FUND

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## Investing in Ohio Hi-Point Students' Futures Purpose

The A.S.P.I.R.E. Champions Fund provides financial assistance to Ohio Hi-Point graduates as they transition into careers, college, entrepreneurship, or military service. Your support helps remove financial barriers so students are career-ready.

### The 4 E's

- Employment & Entrepreneurship – Tools, equipment, uniforms, startup expenses, and career essentials.
- Enrollment – Tuition, books, supplies, and travel costs.
- Enlistment – Moving expenses, travel, supplies, and military transition support.

### 2026 Graduate Outcomes

57% Employed

37% Enrolled

6% Enlisted

***Donors may choose to support one pathway or split their contribution.***

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# BECOME AN A.S.P.I.R.E. CHAMPION

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## Sponsorship Levels (3-Year Commitment)

| Level    | Contribution | Recognition                                                                                                     |
|----------|--------------|-----------------------------------------------------------------------------------------------------------------|
| Platinum | \$10,000     | 6×18" plaque, company name outside lab and banner in lab*, OHP partnership webpage, recognition at campus event |
| Gold     | \$5,000      | 6×12" plaque, company name outside lab, company banner in lab*, OHP partnership webpage                         |
| Silver   | \$3,000      | 6×6" plaque, company name outside lab, company banner in lab*                                                   |
| Bronze   | \$1,000      | 6×6" plaque, company name outside lab                                                                           |

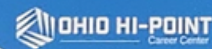
\*Company banner provided by the company.



# A.S.P.I.R.E. CHAMPIONS

## WHAT ARE THE A.S.P.I.R.E. CHAMPIONS?

AT OHIO HI-POINT, OUR GRADUATES LEAVE WITH THE SKILLS AND AMBITION TO SUCCEED, BUT MANY FACE FINANCIAL HURDLES AS THEY BEGIN THEIR CAREER JOURNEY. THE A.S.P.I.R.E. CHAMPIONS FUND WAS CREATED TO PROVIDE SCHOLARSHIPS FOR STUDENTS WHO NEED FINANCIAL ASSISTANCE AS THEY PURSUE THEIR PATHWAY OF EMPLOYMENT, ENROLLMENT, OR ENLISTMENT AFTER GRADUATION. YOUR SPONSORSHIP MAKES A DIFFERENCE TO EMPOWER STUDENTS TO TAKE THEIR NEXT STEP WITH CONFIDENCE. BECOME A CHAMPION TODAY!



KOENIG  
EQUIPMENT  
INC.

NATIONAL  
GUARD

SIX  
HUNDRED  
DOWNTOWN

ELEVATE  
CHIROPRACTIC

LOGAN  
ACRES

SOLOMON'S  
GARAGE

CAFE  
PARADISO

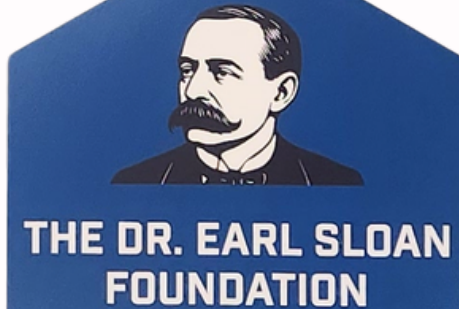
STEVE  
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AUTO GROUP

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FARMS

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FOUNDATION  
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FIN  
MACHINES, INC.



MONARCH  
CONSTRUCTION  
COMPANY

HAROLD  
& BARBARA  
MARKER  
CHARITABLE  
FUND

# THANK YOU

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Questions?

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